



Chakr Innovation

Company Name: Chakr Innovation

Designation: Sales Operations

Number of Positions: 01

Location: Gurgaon

About the role

We are actively seeking a rockstar who is highly skilled and will be working closely with the sales team to provide products business and technical inputs, providing presales support to the sales team during RFI-REP Stages.

Responsibilities

- Being responsible for creating sales quotation
- Good knowledge of GeM Portal & other govt. portals
- Good communication skill
- Strong process, organization and coordination skills with the ability to multitask on several different bids and projects as per requirement
- Will also be taking care of Tender Evaluation, preparation and online bidding, screening of new tenders, study of tender/RFP documents to check the eligibility prequalification, technical qualification, and scope of work etc.

What you'll need

- High proficiency with tools such as Microsoft Word, Excel, Power Point, Teams, Google Drive etc.
- Good presentation and interpersonal skills
- Review & Analyze tender documentation
- Completing the tender document (Technical & financial part)
- Vendor registration
- Having responsibilities regarding pre & post sales

Qualification

Bachelor's degree or equivalent experience
3+ years' experience in similar domain
Experience working with Zoho or similar CRM



Chakr Innovation

People you'll work with

Founder – Kushagra Srivastava – <https://www.linkedin.com/in/kushagra-srivastava-b68b2787/>

Executive Director – Anmol Khandelwal - <https://www.linkedin.com/in/anmol-khandelwal-3b3004105/>

About Chakr

Chakr Innovation is India's first CleanTech Startup and a Series-B funded CleanTech start-up founded by graduates from IIT Delhi. We aspire to be the most innovative and successful CleanTech company in the world and are working on multiple technologies to improve air quality and reduce carbon emissions from various sources. One patented technology, that we have already commercialized, reduces particulate matter emissions from diesel engines. Chakr Innovation is the first and only brand in the country to have the type-approved Retrofit Devices for Diesel Generators. The technology is being used by 70 plus corporations across India including Coca-Cola, Toshiba, Kellogg's, Reliance Industries, Reckitt Benckiser, Asian Paints, Tata Group, Mahindra Group, Indian Army, and many more. We are in the process of developing multiple other technologies in the CleanTech sector and want to accelerate the world's transition to clean and carbon-neutral technologies. We have grown from 2 founders to a team of over 350 full-time employees and have set up our manufacturing and R&D unit in Gurgaon & Pune. We currently have offices in Gurgaon, Pune and Chennai and are aggressively expanding to other geographies.

Awards & Recognition

We have also been recognized and awarded by multiple national and international institutions including Forbes 30 Under 30, United Nations, the University of Chicago, the American Society of Mechanical Engineers, General Atlantic, NitiAayog and many more.

Value & Mission

Chakr Innovation aims to create pioneering, sustainable and scalable technologies to combat the grave threat posed by pollution. Our mission is to develop and implement innovative solutions which can effectively control pollution – saving the natural product, a retrofit emission control device for diesel environment and protecting people's health. Our device, aims at addressing one of the most pressing issues for humankind "availability of breathable air by capturing pollution at source"

Clean air for everyone to breathe while ensuring that it does not become airborne again. We have developed world's first retro-fit emission control device for diesel generators. Our technology can reduce ~70% of particulate matter emissions from the exhaust of diesel generators without causing any adverse impact on the engine.

Live your best life at Chakr Innovation with

Health Insurance

Learning and development

Maternity and Paternity leaves



Chakr Innovation

Friendly peers & coworkers

Wellness Program

Perks & Bonuses

Lifestyle benefits (Work life balance & mobility)

Find more information about Chakr Innovation on www.chakr.in